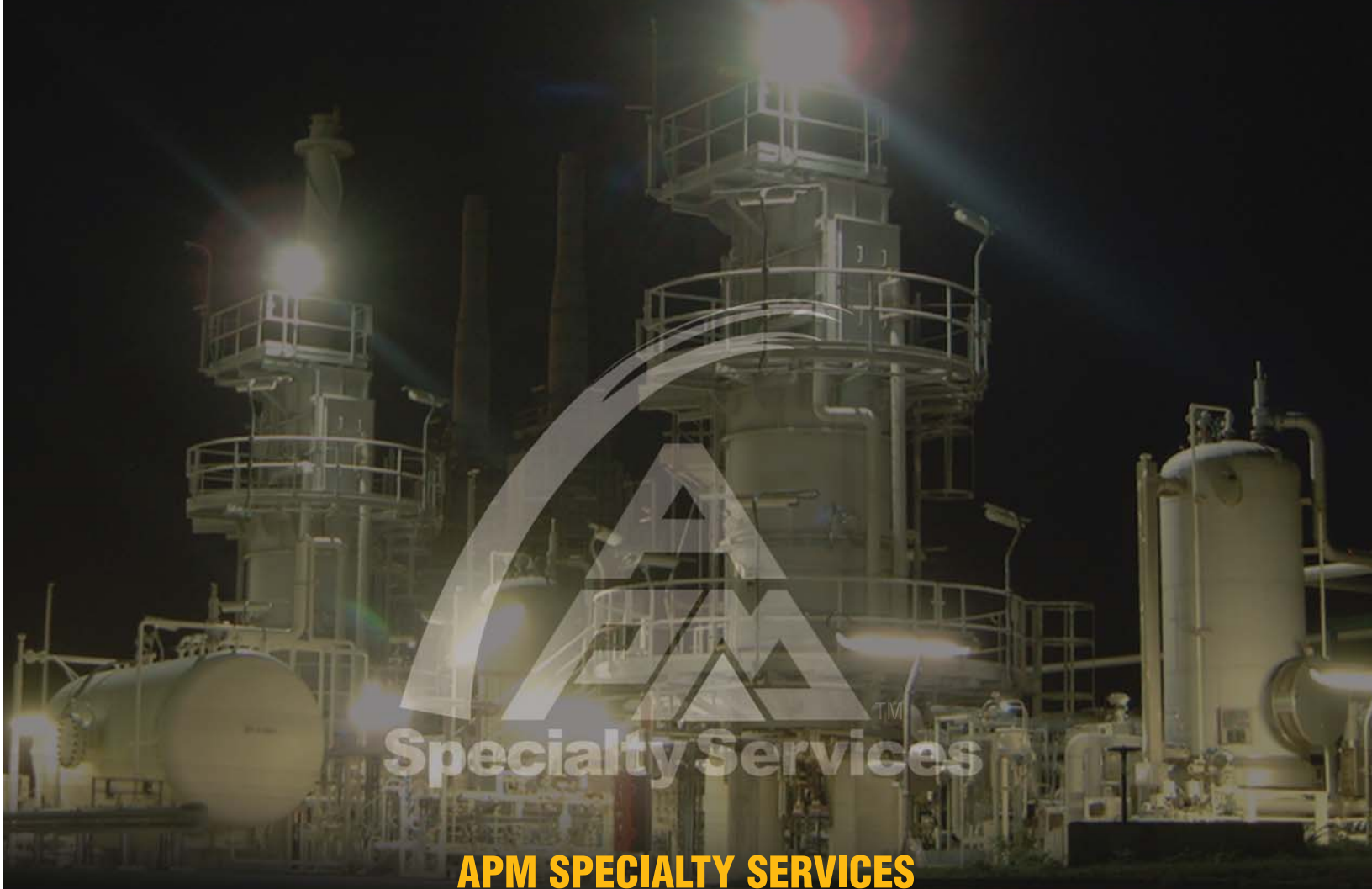


# Customized Field Services to Meet the Needs of Our Customers

*World-Class Management & Skilled Certified Labor*



**Specialty Services**

**APM SPECIALTY SERVICES**



APM Specialty Services was formed in response to the market's growing need for contracted services. We offer customized field services to customers while providing world-class management and skilled certified labor on any size project at industry competitive rates. APM Specialty Services is a derivative of our parent company Viceroy, Inc., a General Electric affiliated company that has provided services in the power, industrial and new construction marketplaces for more than 25 years. We operate on an international basis employing an extensive array of experienced field personnel in virtually all aspects of project implementation and performance.

A stylized, handwritten signature in gold ink that reads "Dan Reinhardt".

**Dan Reinhardt**  
General Manager  
APM Specialty Services





### ***Broad-Based Services***

Specialty-Customization  
Power Plant  
Balance of Plant  
Mechanical & Electrical  
Piping  
Nuclear

### ***Field Personnel***

Experienced - Trained - Skilled - Certified  
Portable - Adaptable - Flexible  
Variable Resources:  
Union Craft  
Non-Union Management-Techs-Specialized

### ***Types of Contracts***

Partnership / Alliance Agreements  
Contracted Service Agreements  
Time & Material  
Time & Material with Caps  
Preferred Rates & Volume Discounts  
Firm Price

### ***Union***

Skilled Certified Labor  
Continued Training & Development  
Solid Relationships  
Extensive Labor Resource Pool  
Signatory-National Labor Agreements

# FAQ

**Q: How do we fit within the General Electric Company?**

**A:** *APM Specialty Services (APMSS) is an affiliate of the General Electric Company.*

**Q: What is our focus?**

**A:** *To be the leader in the provision of field services through establishing long-term customer relationships and satisfaction.*

**Q: What is your specialty?**

**A:** *Customized field resources and services tailor-made to fit the specific needs of our customers along with providing world-class management and skilled certified craft labor.*

**Q: What dollar range are your typical projects?**

**A:** *Project sizes have ranged from \$50K - \$4M.*

**Q: What type of experience do you have?**

**A:** *Typical work experience includes but is not limited to customized specialty services - BOP (mechanical/electrical) - power - piping - project management - craft labor - turnkey installation.*

**Q: Overall company size?**

**A:** *Eight North American offices with 75 permanent employees and an extensive resource pool of 15,000 employees.*

**Q: What makes us better than other contractors?**

**A:** *We provide training programs for our employees which include professional training, safety and administration. In addition, we have a certified mechanic program nationwide and national resources with local service.*

**Q: What types of contracts do you offer?**

**A:** *Partnership / Alliance Agreements . . . Contracted Service Agreements . . . T & M . . . T & M with Caps . . . Firm Price . . . Preferred Rates & Volume Discounts*

**Q: What are the advantages of working T & M with APM Specialty Services?**

**A:** *We are focused on long-term customer satisfaction and building long-term relationships with our customers. We have the ability to reach out and provide all types of talents quickly and efficiently without having to staff up and retain as with firm price allowing for less overall cost and better rates for our customers. The customer and APMSS are able to focus on the project at hand, not the contract in the office.*

**Q: What is our company safety record?**

**A:** *Our Experience Modification Rate (EMR) is consistently below one (1).*



**“Customized Field Services to Meet the Needs of Our Customers.”**



### **OVERSIGHT**

*Dedicated professionals at every level ensure that your project runs smoothly from initiation through completion.*

### **RESOURCES**

*Our extensive pool of skilled certified labor stands ready to construct and maintain your project regardless of size or complexity.*



### **DEDICATION**

*Commitment, enthusiasm, loyalty . . . a code of conduct for our way of doing business.*



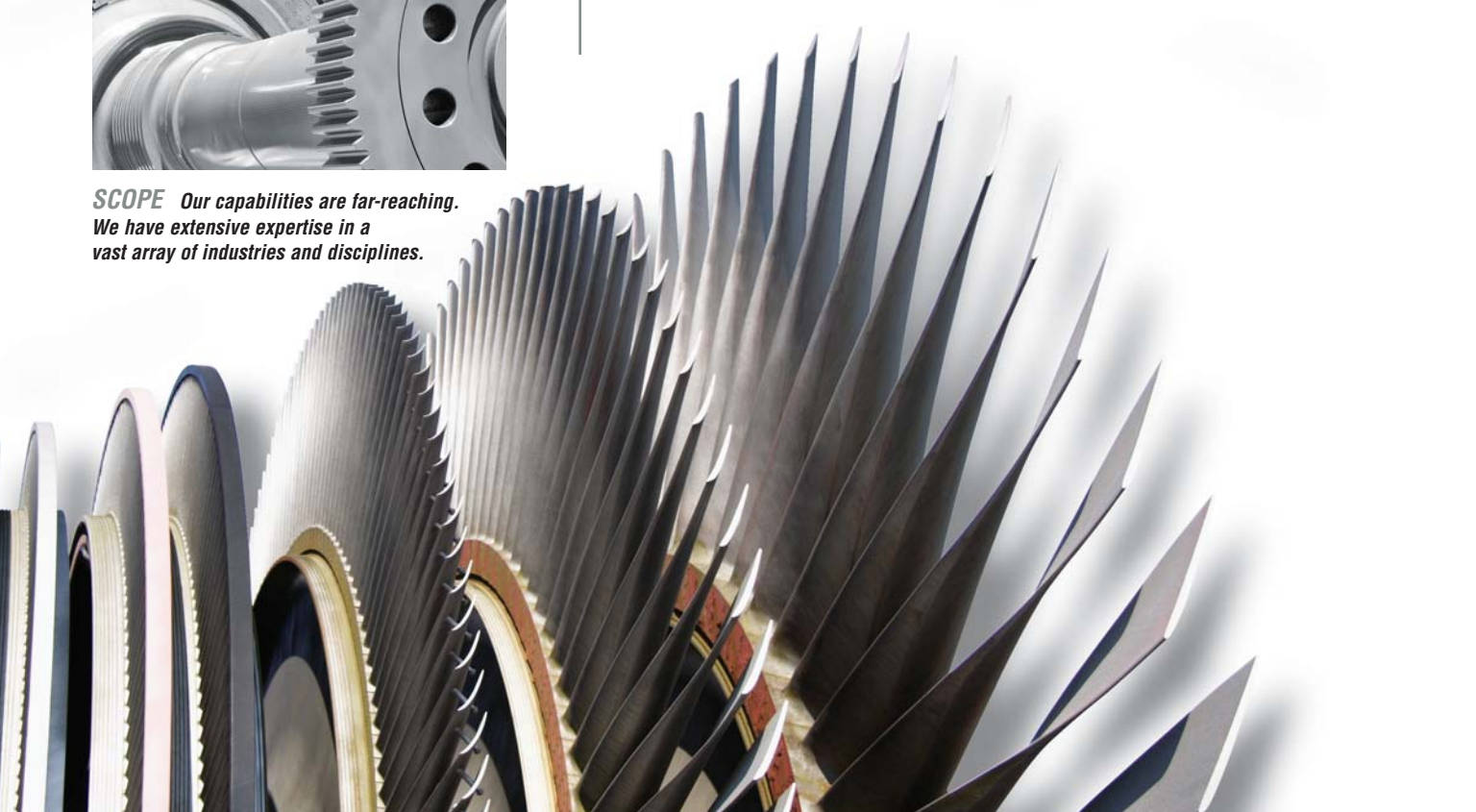
**SCOPE** *Our capabilities are far-reaching. We have extensive expertise in a vast array of industries and disciplines.*

## **About the Company**

- General Electric Affiliated Company
- 25+ Years in Service / Construction Industry  
Unionized Contractor in Excess of 2.5 million Man-hours / Year
- Nationwide and Affiliated Offices
- Variable Workforce with Trained Certified Union Personnel
- Skilled and Highly Trained Field Management Personnel

## **Background**

- Customized Field Services
- Power Plant Construction (turnkey)
- Gas Turbine Installations
- Steam Turbine Installations
- Maintenance Outages, Industrial, Power, Petrochem
- RO Water Treatment Plant Construction (turnkey)
- Conveyor System Installations
- Heat Exchanger Replacement / Repair
- Condenser Retube / Replacement
- Piping Above & Below Ground; Pipe Prefabrication
- Specialty Automatic Welding
- Code Welding
- Wind Turbine Maintenance / Modifications
- Nuclear Refuel Outages
- Electrical Maintenance & Installation





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